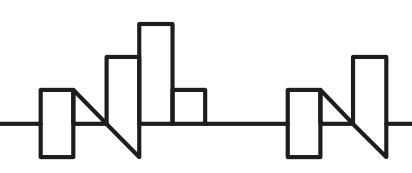


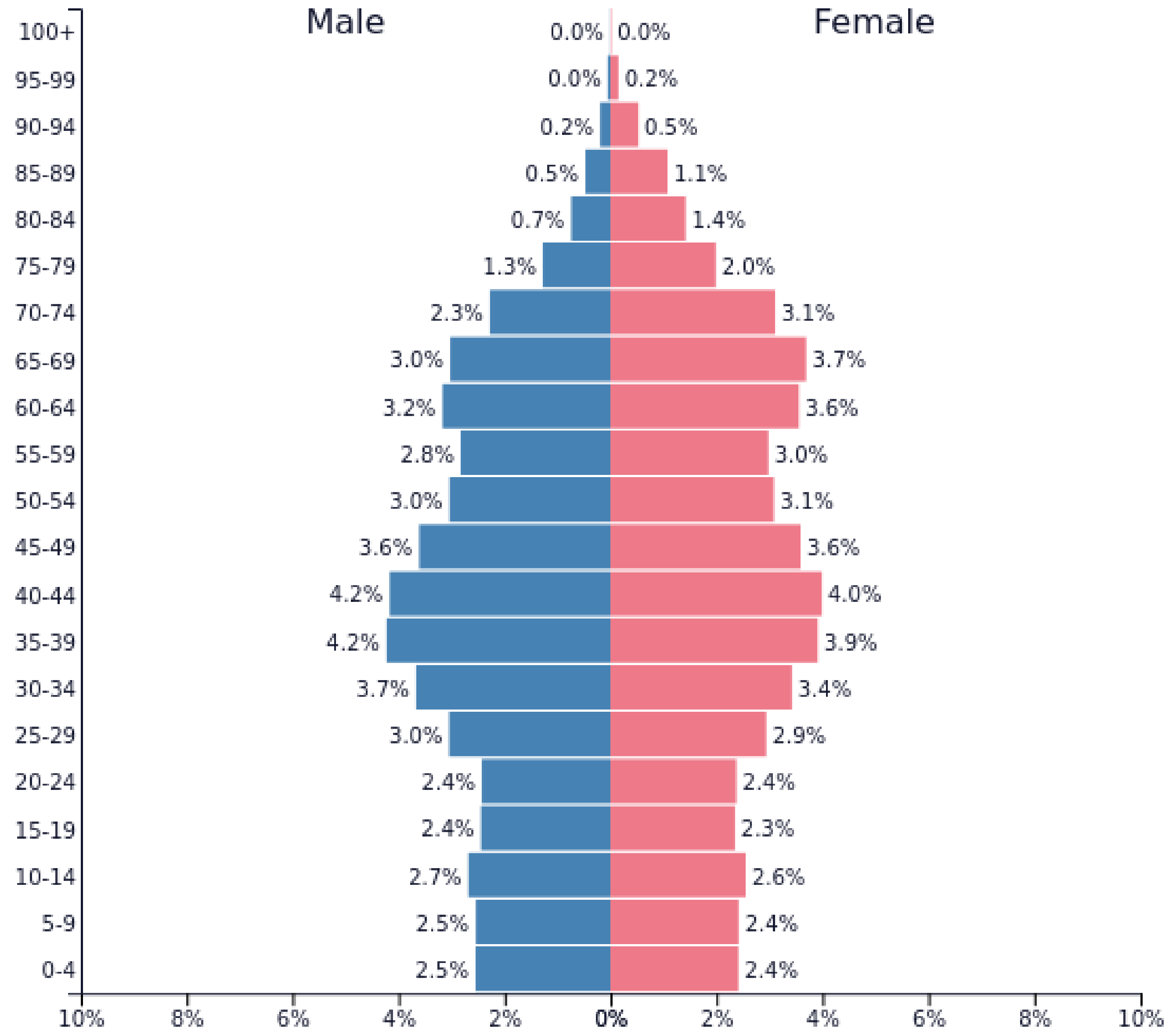
The Polish market of medical products and services development status, market niches, impact of COVID pandemic



Poland is one of the 28 Member States of European Union therefore we are responsible for not only Polish market but for European one.

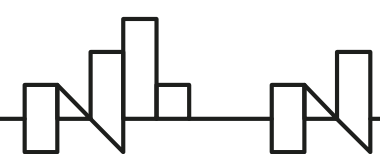


Polish population



PopulationPyramid.net

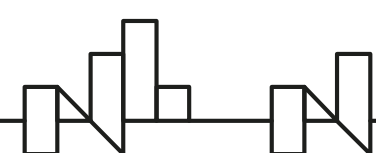
Poland - 2022
Population: **37,739,778**



Introduction into the market

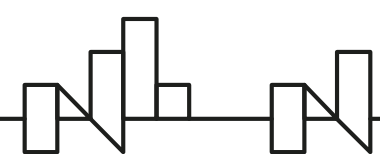
European rules

- regulation – directly applied
- directive – transposition into national legislation required
- open market - free movement of goods TFUE



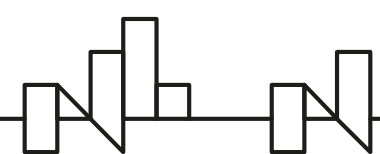
Market

- 300 thousands different types of medical deivces
- 1 thousand manufactureres
- distributors
- importers



Manufacturing in Poland

- medical furnitures
- med. aps
- IVD medical devices
diaper pants absorbents
- stents
- needles



System of reimbursement

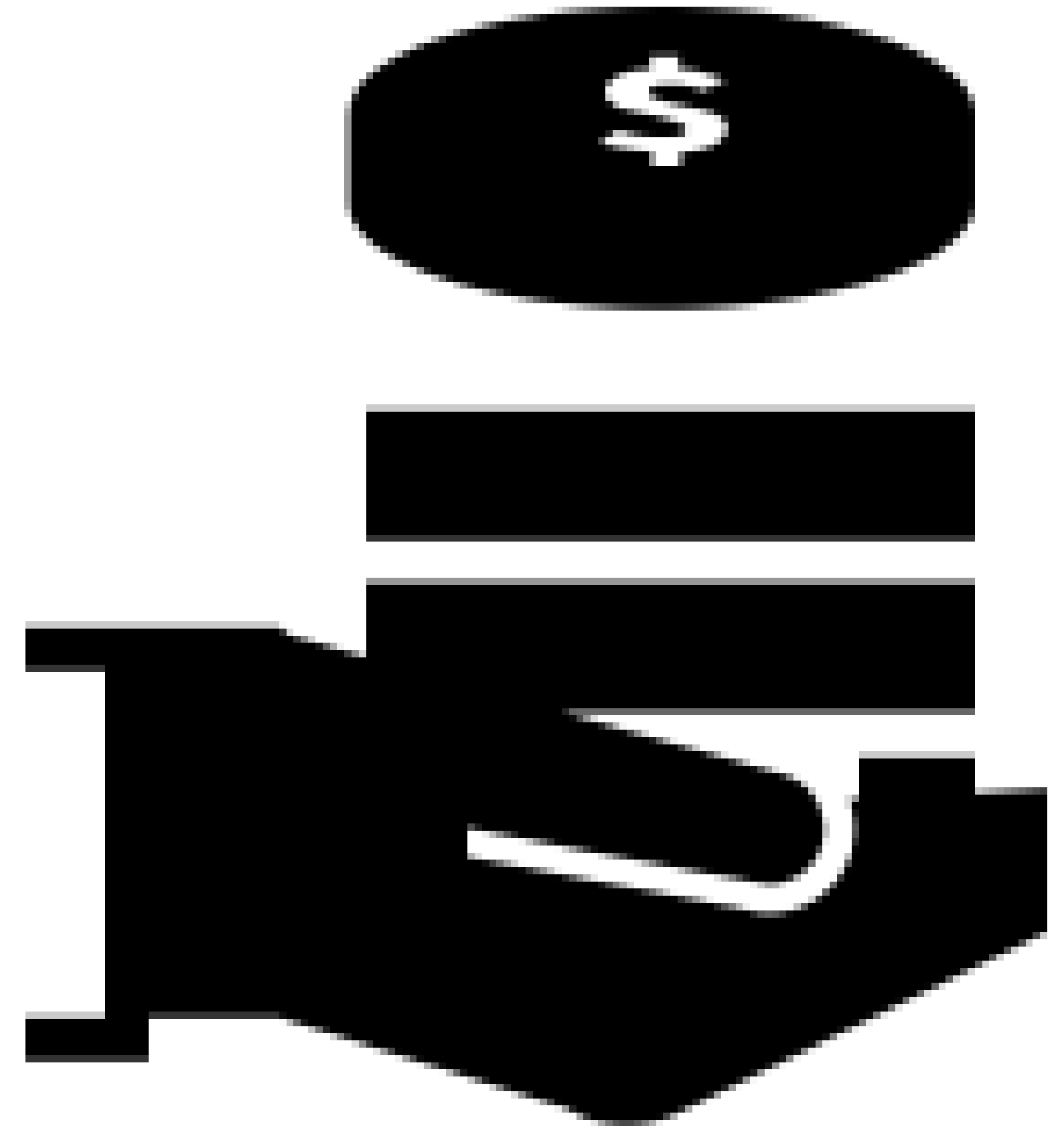
- pharmacy refund

dressings, diabetes test strips

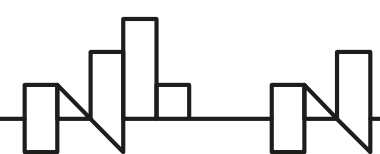
- rehabilitaion

wheelchairs, limb prostheses etc.

- services provided in hospitals

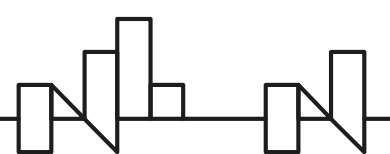


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Market niches

- robotic systems
- system Interoperability Solutions for Hospitals
- IVD Diagnostic PCR tests
- medical remote observational and diagnostic telemonitoring



Thank you!

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